



Meet your customers at the Buyer-Seller meetings

Get directly in contact with potential buyers and new companies at the pre-scheduled buyer-seller meetings. Just inform us about the visitor target group or the companies you would like to connect with and we will arrange the meeting with them free of charge.

Benefits for Exhibitors

- One to one meeting with the influencer and decision makers
- Develop new business contacts
- Better understanding of the budget allocations, product requirement, sourcing needs and procurement process of the buyers



Please submit your text (in English only) and send it back to: franziska.dorfmueller@imag.de

Company Name:	
Address:	
Contact Person:	
Tel.:	
Mobile:	
E-Mail:	

Company specialization in product portfolio:

1. Analysis

2. Laboratory technology

3. Measuring & testing /
Quality control

4. Life science &
biotechnology

_____	_____	_____	_____
_____	_____	_____	_____

What is the main expected visitor target industry for your trade-fair presentation (Example: Pharma, Food, Chemical etc):

Which are the target designation & departments (Example: Research/ Purchase head from QA/ QC):

Top 10 companies / professionals you would like to connect with during the exhibition:

Please also mention if you want to meet / get appointed as dealer:

YES NO